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ORGANIZATIONAL MANAGEMENT PERFORMANCE AND PROJECT  
UPGRADE RATES IN NAVY U. (U) MICHIGAN UNIV ANN ARBOR  
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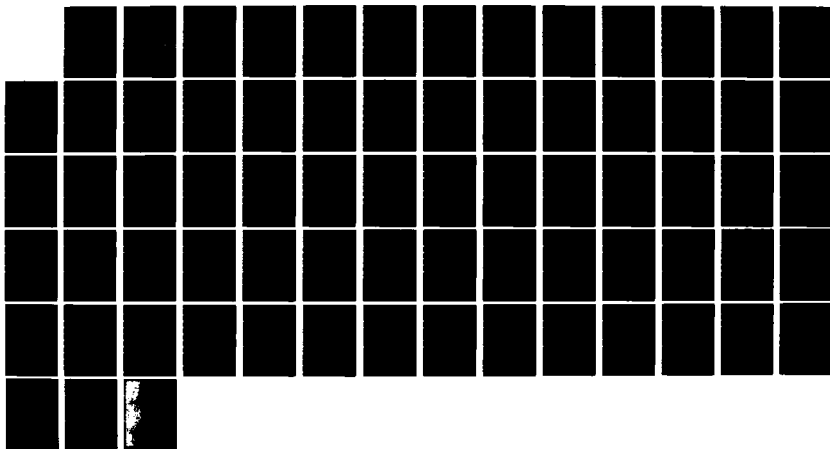
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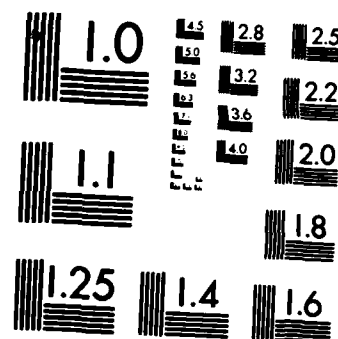
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20. ABSTRACT (Continue on reverse side if necessary and identify by block number) This is a report of first findings from a two-purpose study of current value human resources accounting in Navy settings, and of causes and consequences of Project Upgrade, a program for discharging underperformers. Multiple waves of NHRMS data are correlated across time with multiple measures of unit performance and with Upgrade percentage. NHRMS indexes are found to predict unit performance in a "two-hump" pattern previously found for both Navy and civilian organizations. Upgrade percentage is similarly predictable, across a surprisingly long time period. A typology of unit change, in unit functioning as measured by the NHRMS,		

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also results, and seems associated with surprisingly differential effects.  
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## Overview of the Research Plan

This report presents first results of analyses from data collected as part of a two-purpose research effort. The first purpose of the research was to generate and test a current value human resources accounting system for Navy units. The second purpose was to examine the causes and consequences of Project Upgrade, a two-phase program in which E1-E3 under-performers were discharged.

### Current Value Human Resources Accounting


The possibility and potential usefulness of a method of accounting for the value of human resources has been discussed in the professional literature for many years. First mentioned by Likert more than 25 years ago, the idea has gained greater credence in the last decade. (Likert 1955). Conceptualized by Hermanson (1964) and by Brummet, et al (1968), human resources accounting was thought to encompass three alternative and perhaps complementary methods:

Incurred Cost Method - a procedure by which the amount already invested in human resources and as yet unrecovered is calculated.

Replacement Cost Method - a procedure in which the cost in the current market of replacing existing human resources is calculated.

Current Value Method - a procedure by which the future productive potential of existing human organization resources is calculated, discounted for opportunity costs, and capitalized.

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Caplan and Landekich (1974), in their summary of the human resources accounting field, expressed the opinion that, of the three methods, the current value approach would be, in principle, the most valuable. At the same time, they felt it was the least likely ever to be realized, principally because of the vast amounts of data presumably required to generate the equations necessary to make it possible.

In an earlier effort sponsored by the Navy Manpower Research and Development Program, the present authors and their colleagues demonstrated that a current value method was, indeed, feasible and that the data requirements were not as prohibitive as they had been envisioned to be, (Pecorella, et al, 1978). In that research effort, extant data from ISR's Survey of Organizations data archive were combined with cost performance and absenteeism data from the operating records of a set of business firms. Equations were generated, performance gains and losses anticipated from changes in the human organization were calculated, dollar values were attributed, and the result discounted and capitalized.

The present effort builds upon that earlier one. It attempts to replicate the findings from civilian industry in Navy units themselves, relying upon a large data file which the project has assembled and which contains:

- . Multiple waves of data from Navy units on the Human Resource Management Survey, a Navy-specific adaptation of the Survey of Organizations.

- . Performance measures for those same Navy units over time, on the following dimensions:

- Readiness (FORSTAT) ratings
  - Reenlistment rates
  - Non-judicial punishment rates
  - Unauthorized absence and desertion rates
  - Refresher training performance

- . Measures on the form of intervention and workshops conducted in these units by the Navy Human Resource Management Program.

The purpose of this portion of the research effort, therefore, is to develop and test a procedure by which anticipated gains or deteriorations in Navy unit performance can be forecast and their present or current value determined.

#### Project Upgrade

The second portion of the effort focuses upon the causes and consequences of Project Upgrade. Two alternative explanations may have credence. The first is that persons released for poor performance under Project Upgrade are individuals unsuited to Navy life who for some reason escaped a screening which would have eliminated them in advance. Since they form, at the very least, a distraction to effective unit functioning and, at worst, an active reducer of that functioning, subsequent data should reflect improvement.

An alternative possibility is an organizational or systemic explanation. According to this view, the incidence of Upgrade cases is a problem created by unit practices and conditions. It might be, for example, that these persons, for whatever reason, experience practices and treatment

which is demotivating. Relatively unmotivated, their performance deteriorates, resulting in their becoming candidates for discharge under Project Upgrade. If this were true, Navy units might well be creating a more or less constant pool of future Upgrade cases. In contrast to the individual level explanation, in which the correlates of functioning should occur after Upgrade discharges, this organizational explanation would predict strong relationships of Upgrade percentage to prior unit practices and performance.

The unit data set established for the human resources accounting portion of the research effort seemed suitable for testing possible organizational concomitants of Project Upgrade as well. Accordingly, this portion of the project seeks to examine the relationship of Upgrade incidence to those unit characteristics, in an effort to determine its causes and its consequences, together with policy-relevant information about its prevention.

#### Sample, Measures, and Methods

Because of the sequence of events associated with the two portions of the effort, the sample of Navy units was drawn to meet the requirements of the human resources accounting analysis. At least two waves of NHRMS (survey) data were required. In addition, systematic record-keeping about HRM intervention activities began only in July 1978. Since these activities were seen as a source of the sort of

"leverage" required to generate measurable and accountable gains, it was seen as necessary to have information about them.

Accordingly, the sample was drawn to include all units which had had at least two waves of NHRMS data from July 1, 1978 to the time of selection (August 1981). Survey data for 67,100 respondents from these units on those measurement waves were provided to the project by the Navy Personnel Research and Development Center, which archives them. Provided as well were HRM intervention and activities data, reenlistment data, and refresher training (REFTRA) data. Other Navy offices and sources provided measures on readiness, non-judicial punishment, and unauthorized absences/desertion. Upgrade frequencies for these units were provided with the help of the sponsors of that portion of the project.

This procedure resulted in a sample of 174 units. Tables 1A-1B present their distribution by type and fleet. Because the HRM Program has worked much more with fleet than with shore units, the sample comes largely from the fleet.

An immediate question, therefore, was the extent to which this sample is representative of the fleet. To assess this, the percentage of the fleet represented by each ship type was calculated, and this percentage then multiplied to obtain a desired N for the sample for each such type. These desired N's were then correlated with the actual N occurring



in the sample. The high coefficients (.92, .91) suggest that the sample is, indeed, representative of types of both ships and aviation units.

TABLE 1A

## PROJECT UPGRADE

## "REPRESENTATIVENESS" CALCULATION FOR SHIPS

SNDL 3	GROUP	TYPE/ CLASS	NAVY N	% OF FLEET	DESIRED N	SAMPLE N	VARIANCE
<b>Warships</b>							
29		CG/CGN	28	4.8	4	1	-3
29A		CV/CVN	14	2.4	2	3	+1
29B		DD	52	8.9	8	5	-3
29C, D, E		DDG	41	7.0	6	6	0
29F, BB		FFG	26	4.4	4	2	-2
29G, AA		FF	59	10.1	9	11	+2
29H, J, K, L		SS	8	1.4	1	1	0
29M, P, S		SSN	94	16.1	14	12	-1
29N		SSBN*	62	10.6	9	11	+1
29Q		BB	1	0.2	0	0	0
29R		PHM	4	0.7	1	0	-1
29DD							
<b>Mine Warfare Ships</b>							
30		MSO	25	4.3	4	6	+2
30A							
<b>Amphibious Warfare Ships</b>							
31		LCC	2	0.3	0	0	0
31A		LKA	5	0.9	1	1	0
31B		LPD	13	2.2	2	4	+2
31G, 32KK		LHA/LPH	12	2.1	2	1	-1
31H		LSD	13	2.2	2	3	+1
31J		LST	20	3.4	3	6	+3
31M							
<b>Auxiliary Ships</b>							
32		AD	10	1.7	1	1	0
32A		AE	12	2.1	2	2	0
32C		AFS	7	1.2	1	0	-1
32G		AOE	4	0.7	1	0	-1
32H		AO	6	1.0	1	0	-1
32N		AOR	7	1.2	1	1	0
32Q		AR	4	1.0	1	1	0
32S		AGDS	1	0.2	0	0	0
32U		ARS	7	1.2	1	1	0
32X		AS	13	2.2	2	3	+1
32DD		ASR	6	1.0	1	4	+3
32EE		ATF	5	0.9	1	1	0
32GG		AGF 3, LPD 11	2	0.3	0	0	0
32KK		AVM	1	0.2	0	0	0
32MM		ATS	3	0.5	0	0	0
32QQ		AVT	1	0.2	0	0	0
32TT							

SNDL 3	GROUP	TYPE/ CLASS	NAVY N	% OF FLEET	DESIRED N	SAMPLE N	VARIANCE
33	Patrol Craft	PCH	1	0.2	0	0	0
33B							
36	Service Craft	AFDB/AFDL AFDM/ARD ARDM MONOB DSV/DSRV DSV/DSRV IX	9 1 5 5 1	1.5 0.2 0.9 0.9 0.2	1 0 1 1 0	1 0 0 0 0	0 0 -1 -1 0
36A							
36B							
36D							
36D							
36E							
Totals			585	0.149	87	87	0

\*SSBN's are two crew ships, therefore, although there are only 31 ships, 62 units are counted.

TABLE 1B  
PROJECT UPGRADE  
"REPRESENTATIVENESS" CALCULATION FOR AVIATION UNITS

SNOL #	GROUP	NAVY N	% OF FLEET	DESIRED N	SAMPLE N	VARIANCE
42K	VA	44	20.7	9	15	+6
42L	VF	29	13.6	4	5	+1
42N	VS	12	5.6	1	2	+1
42P	VP	37	17.4	6	8	+2
42Q	VR/VRC/VRF	6	2.8	0	2	+2
42R	VC	8	3.8	0	2	+2
42S	VX/VXE/VXN	6	2.8	0	1	+1
42T	VTC	5	2.3	0	0	0
42U	HC	7	3.3	0	2	+2
42W	HM	3	1.4	0	1	+1
42X	VQ	5	2.3	0	0	0
42Y	VFP	1	0.5	0	0	0
42Z	VAQ	11	5.2	1	5	+4
42BB	HS	13	6.1	1	6	+5
42CC	HSL	9	4.2	0	3	+3
42DD	VAW	14	66	1	3	+2
42GG	VFA	1	0.5	0	0	0
42HH	HAL	2	0.9	0	0	0
Totals		213	0.469	23	55	

Pearson Correlation Navy N to Sample N: 0.917 p < .01.

Pearson Correlation (Surface and Subsurface Units) Navy N to Sample N: 0.91 p < .01.

Pearson Correlation (Surface, Subsurface, and Aviation Communities) Navy N to Sample N: 0.6 p < .01.

### Survey Measures

The Navy Human Resource Management Survey (NHRMS) is an 88-item, paper and pencil questionnaire, administered to all or nearly all persons in a unit as a first step in its human resources development cycle. Originally derived from the 1969 edition of the Survey of Organizations, it has undergone several revisions. As constituted in the sample's time period, it contained items and indexes as listed in Table 2.

TABLE 2  
LIST OF HRMS INDEXES

		Mean of Question(s)
127	Communication Flow	1,2,3
128	Decision-Making Practices	4,5,6
129	Motivational Conditions	7,8,9
130	Human Resource Emphasis	10,11,12,13,14
131	Fair and Equitable Treatment	15,16,17,18
133	Supervisory Support	22,23,24,25
134	Supervisory Team Coordination	26,27
135	Supervisory Team Emphasis	28,29
136	Supervisory Goal Emphasis	30,31
137	Supervisory Work Facilitation	32,33,34
138	Peer Support	35,36,37
139	Peer Team Coordination	38,39
140	Peer Team Emphasis	40,41
141	Peer Goal Emphasis	42,43
142	Peer Work Facilitation	44,45,46
143	Peer Coordination	47,48,49,50
144	Work Group Readiness	51,52,53
145	Discipline	54,55
146	Satisfaction	56,57,58,59
		60,62,62,63
147	Lower Level Influence	64,65
148	Training	66,67,68
149	Equal Employment Opportunity	69,70,71
		72,73,74
150	Drug and Alcohol Abuse*	

\*pre form-21 HRMS

A number of studies examining the internal consistency and reliability of these indexes and their relationship to unit performance indicators have been conducted. Summarized elsewhere, they indicate that the survey is a reliable, valid measure of Navy unit organizational functioning. (Bowers, 1981) Table 3 presents relevant alpha coefficients for 23 key NHRMS indexes.

TABLE 3

## List of Alpha Coefficients for HRMS Indexes

Index	Alpha
Communication Flow	.6959
Decision-making Practices	.8141
Motivation	.8044
Human Resource Emphasis	.8407
Supervisory Support	.9268
Supervisory Team Coordination	.8519
Supervisory Team Emphasis	.9083
Supervisory Goal Emphasis	.7477
Supervisory Work Facilitation	.9073
Work Group Support	.8519
Work Group Team Coordination	.8358
Work Group Team Emphasis	.8895
Work Group Goal Emphasis	.8031
Work Group Facilitation	.8633
Work Group Coordination	.8774
Work Group Readiness	.7925
Work Group Discipline	.8726
Satisfaction	.8655
Lower Level Influence	.7842
Training	.7662
Drug & Alcohol	.8432
Goal Integration	.7539
Military/Civilian Interface	.4150

Intervention Measures

For all units in the sample for which they were available, information was obtained from the Cycle Assessment Intervention forms. These contain information coded from three questionnaires completed by either the unit's Commanding Officer or the HRM Program's lead consultant who worked with the unit. Their content dealt with a description and evaluation of activities presented in conjunction with the human resources development cycle. Table 4 lists the information coded from these documents.



TABLE 4

- A. The HRM Team Leader/Consultant Summary provided information about:
  - 1. The extent of management involvement and support of the unit's HRM activities.
  - 2. The extent to which command issues were addressed by the unit's HRM activities.
  - 3. The consultant's judgement of the impact the HRM cycle would have on the unit in the future.
- B. The Commanding Officer's one-month cycle Assessment Report provided information about:
  - 1. Unit demographics
  - 2. The Command goals addressed by the HRAV.
  - 3. The specific HRAV activities that were considered useful.
  - 4. The CO's assessment of the HRM support team that worked with his unit.
  - 5. The CO's expectations about the impact the HRM cycle might have on the unit.
- C. The Commanding Officer's nine-month Cycle Assessment Questionnaire provided information about:
  - 1. The CO's ratings of the HRM activity's usefulness to his command after nine months.
  - 2. The specific HRAV activities that had helped most in achieving command goals.

### Unit Performance Measures

As indicated earlier, five performance measures and Project Upgrade percentages were obtained for as many of the units as possible.

The problem of criterion stability was dealt with according to principles identified in an earlier report (Drexler and Franklin, 1976). Accordingly, reenlistment data were calculated in terms of calendar year quarters by unit for the period beginning July 1978, and ending December 1980. Unauthorized absence and desertion data, to obtain the desirable degree of stability, were calculated in six month or semi-annual periods, from October 1978 through October 1981. Readiness (FORSTAT) was calculated again in terms of calendar year quarters for the period 1 July 1978 through 30 June 1982. Non-judicial punishment rates were calculated also as quarterly data for the period July 1978 through September 1982. Refresher training data, available for only a small fraction of the units in the sample, was computed for evaluations occurring within a year prior to or following an HRM survey included in the sample.

### Standardization and Relativization

The issues of standardization and relativization have been treated in depth elsewhere and will merely be mentioned here (Drexler and Franklin, 1976). In brief, it is essential that performance data for organizational, longitudinal analyses be standardized to control for the effects of seasonal and yearly variation. For example,

Since a higher proportion of persons enlist soon after high school graduation, reenlistment rates may be higher in the summer simply because of eligibility. Similarly, reenlistment might very well be higher for years when the nation's unemployment rate is high than in those when competitive jobs in the private sector are numerous. Furthermore, some measures--like that of the number of drug and marijuana discharges--have been counted differently over the years for which we have data. To correct for these kinds of seasonal and yearly variations, all of the performance measures were converted to standard scores by standardizing across all units within calendar periods.

Relativization involves arranging performance periods to take account of time lags in relation to a significant or first event. In the present instance, the period at which the Wave 1 NHRMS survey data were collected was taken as T (time) 0. Regardless of actual calendar date, the period immediately prior to T0 is counted as T-1. The period immediately following T0 is counted as T+1, and so forth. In this way, all units, regardless of the time of their first NHRMS survey, are placed in a common lag time framework. Because the performance data had been standardized before relativization, yearly variations in the measures that are not unit-specific have been controlled.

### Interrelationships Among NHRMS Indexes

Table 5 presents a matrix of intercorrelations of NHRMS indexes within Wave 1 (the first wave of survey data). Table 6 presents similar interrelationships within Wave 2 (the second or post-wave of survey data). Table 7 presents the correlation of each NHRMS index at Wave 1 with its counterpart measure at Wave 2. Several conclusions seem apparent from the data contained in these tables. First, indexes within either wave are highly correlated with one another. Second, indexes at Wave 1 are highly correlated with those same indexes at Wave 2. Third, there is no very large difference between the pattern of intercorrelation at Wave 1 and that at Wave 2. While multi-collinearity presents an obvious problem, two observations seem worth noting. First, there is, indeed, some evidence to suggest that correlations within a domain, for example within the Command Climate domain, within the Supervisory Leadership domain, or within the Work group domain, are higher than are correlations between domains. This provides at least some evidence that the measures distinguish in ways in which we would expect. The second observation is that one would expect extremely high correlations of this kind when the scores that form the unit of analysis are at the whole unit level. Previous analyses indicate that when the individual respondent, or the face to face work group, are the unit of analysis, relationships are, as one would expect,

considerably lower (Bowers, 1973). This no doubt reflects in part the tendency for units to attain, over time, an internal consistency of their management practices.

Table 5

Wave 01

	DM	M	HR	F	T	SS	STC	STE	SGE	SWF	PS	PTC	PTE	PGE	PWF	PC	WGR	DIS	SAT	LLI	TNG	EEO	D
CF	.92	.92	.93	.88	.72	.77	.78	.69	.79	.67	.76	.81	.74	.82	.75	.32	.67	.78	.76	.80	.87	--	--
DM	.91	.94	.91	.62	.64	.72	.60	.69	.59	.66	.74	.60	.72	.61	.15	.55	.68	.81	.76	.83	--	--	--
M		.94	.89	.71	.73	.79	.71	.77	.67	.74	.82	.73	.80	.73	.24	.65	.81	.82	.80	.86	--	--	--
HR			.89	.68	.72	.74	.63	.75	.60	.71	.78	.70	.79	.68	.22	.65	.76	.79	.79	.84	--	--	--
F T				.73	.77	.79	.69	.80	.69	.76	.78	.80	.80	.78	.38	.74	.84	.83	.73	.86	--	--	--
SS					.94	.84	.76	.90	.81	.81	.74	.78	.79	.83	.44	.74	.81	.58	.60	.78	--	--	--
STC					.90		.82	.93	.81	.84	.81	.86	.85	.86	.50	.79	.84	.60	.69	.81	--	--	--
STE						.87	.90	.77	.81	.83	.76	.84	.80	.40	.69	.75	.72	.70	.78	--	--	--	--
SGE							.82	.76	.74	.73	.78	.76	.81	.49	.73	.76	.59	.61	.71	--	--	--	--
SWF								.75	.80	.80	.82	.85	.84	.46	.71	.84	.65	.75	.79	--	--	--	--
PS								.92	.82	.83	.85	.90	.55	.76	.77	.65	.54	.75	--	--	--	--	--
PTC								.91	.84	.92	.92	.54	.73	.77	.65	.65	.81	--	--	--	--	--	--
PTE								.87	.95	.86	.45	.73	.79	.74	.76	.82	--	--	--	--	--	--	--
PGE								.88	.91	.63	.88	.90	.51	.78	.84	--	--	--	--	--	--	--	--
PWF									.91	.49	.75	.82	.73	.80	.84	--	--	--	--	--	--	--	--
PC									.67	.78	.86	.59	.72	.84	--	--	--	--	--	--	--	--	--
WGR										.53	.52	.09	.45	.46	--	--	--	--	--	--	--	--	--
DISC										.81	.41	.57	.74	--	--	--	--	--	--	--	--	--	--
SAT											.56	.80	.87	--	--	--	--	--	--	--	--	--	--
LLI												.78	.82	--	--	--	--	--	--	--	--	--	--
TNG																							
EEO																							
D																							

See Table 3 for listing of full index names

Table 6  
Wave 02

	DM	M	HR	F	T	SS	STC	STE	SGE	SWF	PS	PTC	PTE	PGE	PWF	PC	WGR	DIS	SAT	LLI	TNG	EEO	D
CF	.93	.89	.82	.73	.78	.72	.66	.76	.59	.67	.64	.73	.74	.69	.39	.71	.84	.68	.69	.86			
DM	.91	.93	.86	.66	.72	.69	.64	.72	.49	.57	.65	.69	.69	.62	.33	.72	.82	.68	.68	.81			
M		.93	.86	.75	.79	.75	.69	.78	.56	.65	.74	.79	.74	.68	.35	.76	.91	.72	.73	.83			
HR			.79	.66	.73	.69	.59	.69	.43	.54	.71	.69	.72	.54	.25	.68	.79	.76	.72	.80			
F T				.75	.75	.72	.79	.79	.65	.73	.72	.78	.71	.79	.53	.80	.87	.56	.69	.83			
SS				.93	.75	.78	.86	.74	.79	.69	.84	.78	.79	.49	.76	.85	.59	.62	.82				
STC					.87	.82	.91	.73	.80	.74	.86	.85	.77	.41	.77	.85	.66	.67	.84				
STE						.86	.88	.65	.73	.76	.79	.78	.72	.41	.72	.79	.61	.68	.71				
SGE							.86	.76	.80	.71	.80	.70	.83	.57	.76	.79	.41	.63	.72				
SWF								.72	.78	.69	.81	.81	.79	.47	.72	.86	.58	.71	.79				
PS									.93	.55	.76	.71	.87	.61	.67	.73	.33	.41	.73				
PTC										.71	.86	.81	.94	.68	.74	.82	.43	.59	.79				
PTE											.88	.83	.72	.48	.69	.78	.69	.78	.71				
PGE												.92	.88	.61	.82	.89	.66	.75	.82				
PWF													.80	.51	.70	.83	.77	.75	.82				
PC														.76	.75	.85	.43	.68	.79				
WGR															.59	.54	.12	.53	.55				
DISC																.79	.47	.56	.75				
SAT																	.66	.77	.87				
LLI																				.65			
TNG																							
EEO																							
D																							

See Table 3 for listing of full index names

Table 7

Wave 1 vs Wave 2

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CF	.66
DM	.58
M	.74
HR	.67
F T	.69
SS	.74
STC	.74
STE	.66
SGE	.74
SWF	.71
PS	.65
PTC	.69
PTE	.61
PGE	.70
PWF	.75
PC	.73
WGR	.64
DISC	.76
SAT	.74
LLI	.49
TNG	.65
EEO	.81
D	0

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See Table 3 for listing of full index names



### Relationships to Reenlistment Rate

Table 8 presents relationships of Wave 1 NHRMS indexes to first-term reenlistment rate. Table 9 presents relationships of these same Wave 1 NHRMS indexes to total reenlistment rate. The findings are reassuringly similar to those obtained in an earlier study of these same variables (Franklin and Drexler, 1976). As in that earlier study, the relationships in time periods preceding T0 are smaller. Also consistent with the earlier findings, relationships for periods more or less contemporaneous to the first survey wave and for a period approximately ten months subsequent to that first survey date are evident in strong and directionally appropriate coefficients. Thus, in this study as in the earlier analysis, we find evidence of the lagged "two-hump" pattern of relationship. The first peak of relationship represents concurrent effects upon reenlistment; the second hump represents lagged, or predictive, effects upon subsequent reenlistment rates. This two-humped, or lagged relationship pattern has been demonstrated repeatedly in civilian analyses as well (Pecorella, et al., 1978; Denison, 1982).

An interesting observation is the relative time consistency of these findings with those of the earlier Franklin and Drexler study. In the latter, the peak of relationship occurred in the time period representing 8 to 11 months subsequent to the first survey wave. Since, in that study, there were available data for only one

VARIABLE	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)
5092.FTM8	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)	-0-	(1)
5093.FTM7	.1857 (3)	- .6329 (3)	- .4718 (3)	- .9388 (3)	.3341 (3)	.4648 (3)	.4351 (3)	.2770 (3)	.2212 (3)	.3721 (3)	.4267 (3)	.3383 (3)						
5094.FTM6	.0906 (8)	- .3047 (8)	- .1403 (8)	- .4415 (8)	.0232 (8)	.1975 (8)	.2597 (8)	.3306 (8)	.4141 (8)	.4121 (8)	.3826 (8)	.3042 (8)						
5095.FTM5	- .1307 (16)	- .0736 (16)	- .1402 (16)	.0564 (16)	.1344 (16)	.0564 (16)	- .0607 (16)	- .2830 (16)	- .0715 (16)	- .2016 (16)	- .2267 (16)	- .1545 (16)						
5096.FTM4	- .2378 (28)	- .2965 (28)	- .2208 (28)	- .2627 (28)	- .2238 (28)	- .1758 (28)	.0124 (28)	- .0001 (28)	- .2101 (28)	- .0203 (28)	.1857 (28)	.2340 (28)						
5097.FTM3	- .1669 (39)	- .1399 (39)	- .1343 (39)	- .1533 (39)	- .1414 (39)	.0340 (39)	- .0154 (39)	- .0483 (39)	.0249 (39)	- .0018 (39)	- .1071 (39)	- .0167 (39)						
5098.FTM2	.0206 (63)	.0312 (63)	- .0091 (63)	- .0312 (63)	.0305 (63)	.1057 (63)	.1098 (63)	.0365 (63)	.1857 (63)	.1047 (63)	.2324 (63)	.2094 (63)						
5099.FTM1	- .0848 (63)	- .0698 (63)	- .0831 (63)	- .1323 (63)	- .0076 (63)	- .0823 (63)	- .0296 (63)	- .0908 (63)	.0271 (63)	- .0119 (63)	.0882 (63)	.1357 (63)						
5100.FT0	.3428 (95)	.2731 (95)	.2675 (95)	.2355 (95)	.3055 (95)	.2318 (95)	.2082 (95)	.2078 (95)	.2440 (95)	.2844 (95)	.2383 (95)	.2951 (95)						
5101.FT1	.1164 (91)	.0908 (91)	- .0022 (91)	.0532 (91)	.1101 (91)	.1468 (91)	.1349 (91)	.0640 (91)	.1530 (91)	.1326 (91)	.2057 (91)	.2338 (91)						
5102.FT2	.1788 (98)	.1421 (98)	.0744 (98)	.1437 (98)	.1483 (98)	.0922 (98)	.1100 (98)	.1082 (98)	.0792 (98)	.1502 (98)	.0528 (98)	.1296 (98)						
5103.FT3	.3106 (100)	.2105 (100)	.1638 (100)	.2001 (100)	.2225 (100)	.2839 (100)	.2736 (100)	.2376 (100)	.2707 (100)	.2669 (100)	.2469 (100)	.3032 (100)						
5104.FT4	.0950 (91)	.0708 (91)	.0991 (91)	.0847 (91)	.1486 (91)	.1681 (91)	.1989 (91)	.1065 (91)	.1321 (91)	.1824 (91)	.2724 (91)	.3578 (91)						
5105.FT5	.0713 (88)	.0458 (88)	.0257 (88)	.0703 (88)	.1392 (88)	.1820 (88)	.1685 (88)	.1297 (88)	.1211 (88)	.1734 (88)	.2083 (88)	.2879 (88)						
5106.FT6	.1512 (65)	.0829 (65)	.1401 (65)	.1187 (65)	.2132 (65)	.2514 (65)	.2176 (65)	.1912 (65)	.2271 (65)	.2940 (65)	.3062 (65)	.3208 (65)						
5107.FT7	.3502 (54)	.2045 (54)	.1160 (54)	.1789 (54)	.1482 (54)	.2204 (54)	.1858 (54)	.0675 (54)	.1602 (54)	.1977 (54)	.2805 (54)	.3619 (54)						
5108.FT8	.2363 (33)	.0765 (33)	.0383 (33)	.1412 (33)	.1281 (33)	.1694 (33)	.0676 (33)	.0366 (33)	.0700 (33)	.2700 (33)	- .0616 (33)	.1347 (33)						
5109.FT9	- .0628 (29)	- .2833 (29)	- .3641 (29)	- .2656 (29)	- .2310 (29)	- .1903 (29)	- .2208 (29)	- .2655 (29)	- .2119 (29)	- .2063 (29)	.0823 (29)	.1417 (29)						
1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TE 10 SUP G 11 SUP W 12 WKGRP 13 WKGRP	127.	128.	129.	130.	131.	133.	134.	135.	136.	137.	138.	139.						



Table 9  
Reenlistment and HRMS Indexes  
Correlations for Total Reenlistment

VARIABLE	5192.ITM8	5193.ITM7	5194.ITM6	5195.ITM5	5196.ITM4	5197.ITM3	5198.ITM2	5199.ITM1	5200.TT0	5201.TT1	5202.TT2	5203.TT3	5204.TT4	5205.TT5	5206.TT6	5207.TT7	5208.TT8	5209.TT9
	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)	-0. (1)
	-1242 (4)	-6886 (4)	5626 (11)	0290 (20)	3490 (37)	0542 (49)	0545 (77)	2163 (84)	2774 (117)	1678 (111)	2975 (114)	2831 (116)	3311 (109)	1465 (100)	2137 (76)	3686 (63)	3589 (39)	-0423 (31)
	-9332 (4)	-7715 (4)	3764 (11)	0763 (20)	2703 (37)	1270 (49)	-0126 (77)	1597 (84)	2200 (117)	1414 (111)	2560 (114)	2386 (116)	2099 (109)	1425 (100)	1687 (76)	2575 (63)	3186 (39)	-0932 (31)
	-4253 (4)	-4253 (4)	6005 (11)	1618 (20)	2526 (37)	0271 (49)	0581 (77)	2401 (84)	2670 (117)	1612 (111)	2314 (114)	2868 (116)	3504 (109)	1482 (100)	2586 (76)	1833 (63)	3015 (39)	-0878 (31)
	-4577 (4)	-4577 (4)	5900 (11)	-0335 (20)	3248 (37)	0436 (49)	1453 (77)	1259 (84)	2419 (117)	1158 (111)	1415 (114)	2744 (116)	3226 (109)	1801 (100)	2761 (76)	1933 (63)	2483 (39)	-2246 (31)
	-3662 (4)	-1828 (4)	6543 (11)	-0552 (20)	4174 (37)	0369 (49)	1632 (77)	1466 (84)	2046 (117)	1302 (111)	1943 (114)	2350 (116)	4033 (109)	1904 (100)	2973 (76)	1903 (63)	2273 (39)	-2160 (31)
	-0727 (4)	-1828 (4)	5574 (11)	-1038 (20)	2364 (37)	0269 (49)	2148 (77)	1558 (84)	2334 (117)	1152 (111)	2251 (114)	2733 (116)	3447 (109)	1693 (100)	2636 (76)	1740 (63)	2751 (39)	-1195 (31)
	-0596 (4)	-0596 (4)	4414 (11)	-1038 (20)	3521 (37)	-0401 (49)	1817 (77)	2228 (84)	2818 (117)	1483 (111)	2352 (114)	3071 (116)	3544 (109)	2126 (100)	3248 (76)	2266 (63)	3679 (39)	-2459 (31)
	-0596 (4)	-0596 (4)	4104 (11)	-1075 (20)	3795 (37)	0365 (49)	1869 (77)	2058 (84)	2889 (117)	1503 (111)	1283 (114)	2498 (116)	4271 (109)	1780 (100)	2856 (76)	2297 (63)	0594 (39)	-0808 (31)
	1693 (4)	1693 (4)	5246 (11)	-0099 (20)	4537 (37)	0179 (49)	1970 (77)	2720 (84)	3219 (117)	1961 (111)	2122 (114)	3260 (116)	4958 (109)	2577 (100)	3364 (76)	3314 (63)	2673 (39)	0579 (31)
	127. (1)	128. (1)	129. (1)	130. (1)	131. (1)	132. (1)	133. (1)	134. (1)	135. (1)	136. (1)	137. (1)	138. (1)	139. (1)	140. (1)	141. (1)	142. (1)	143. (1)	144. (1)
1 COMM F 2 DEC MA 3 NOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TE 10 SUP G 11 SUP W 12 WKGRP 13 WKGRP																		

Table 4 (Continued)

## Variable

Variable	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)
5192.TTM8	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)	-0.	(1)
5193.TTM7	-.9229	(4)	-.4547	(4)	-.6231	(4)	.2628	(4)	.6822	(3)	-.3543	(4)	-.1401	(4)	-.9285	(4)
5194.TTM6	.1520	(11)	.6804	(11)	.5619	(11)	.5394	(11)	.5751	(10)	.6988	(11)	.5035	(11)	.1552	(11)
5195.TTM5	.0755	(20)	-.0018	(20)	-.1939	(20)	.0721	(20)	.1123	(16)	.1486	(20)	-.0871	(20)	-.0696	(20)
5196.TTM4	.2721	(37)	.4003	(37)	.4877	(37)	.3267	(37)	.2855	(33)	.2798	(37)	.3392	(37)	.2268	(37)
5197.TTM3	.1690	(49)	.1135	(49)	.0474	(49)	-.0057	(49)	.1684	(43)	.1401	(49)	-.0007	(49)	.0374	(49)
5198.TTM2	.0723	(77)	.1464	(77)	.1191	(77)	.2181	(77)	.1615	(69)	.1048	(77)	.1270	(77)	-.0707	(77)
5199.TTM1	.1367	(84)	.2030	(84)	.1598	(84)	.2740	(84)	.3419	(75)	.1845	(84)	.2132	(84)	-.0124	(84)
5200.TT0	.2558	(117)	.3480	(117)	.3578	(117)	.3680	(117)	.3098	(101)	.2920	(117)	.3806	(117)	.2106	(117)
5201.TT1	.1707	(111)	.2333	(111)	.2125	(111)	.2387	(111)	.3113	(96)	.2472	(111)	.1780	(111)	.0644	(111)
5202.TT2	.2028	(114)	.2251	(114)	.2841	(114)	.2256	(114)	.3236	(100)	.1831	(114)	.2569	(114)	.1640	(114)
5203.TT3	.3315	(116)	.3238	(116)	.3374	(116)	.3536	(116)	.3778	(100)	.2733	(116)	.2601	(116)	.1959	(116)
5204.TT4	.4754	(109)	.4615	(109)	.4733	(109)	.4269	(109)	.3953	(93)	.4002	(109)	.4196	(109)	.2827	(109)
5205.TT5	.2435	(100)	.2323	(100)	.2857	(100)	.2376	(100)	.4140	(87)	.2426	(100)	.2030	(100)	.2598	(100)
5206.TT6	.3068	(76)	.3467	(76)	.3874	(76)	.3763	(76)	.5033	(67)	.3275	(76)	.3270	(76)	.1848	(76)
5207.TT7	.3439	(63)	.3848	(63)	.4045	(63)	.3821	(63)	.4420	(55)	.3428	(63)	.3013	(63)	.2868	(63)
5208.TT8	.2931	(39)	.2817	(39)	.3722	(39)	.3046	(39)	.5180	(34)	.2093	(39)	.3294	(39)	.3228	(39)
5209.TT9	.1026	(31)	.0894	(31)	.1262	(31)	.0597	(31)	.3226	(26)	.0450	(31)	-.1611	(31)	-.0754	(31)
140.	140.	141.	142.	143.	144.	145.	146.	147.	148.	149.	150.	151.	152.	153.	154.	155.
14 WKGRP	15 WKGRP	16 WKGRP	17 WKGRP	18 WKGRP	19 WKGRP	20 SATIS	21 LOWER	22 TRAIN	23 EQUAL							

additional time period beyond the 8th to the 11th subsequent months, any subsequent rise or fall was untracked. In the present study, there is, indeed, a relationship peak in period T+3, which corresponds approximately to Franklin and Drexler's T+2 period.

However, in the present study, time periods extend on out as far as 27 months subsequent to the first survey wave, and we can observe yet another rise to a peak in period T+7, 21 months following.

Relationships to total reenlistment rate are similar to those for first-term reenlistment. They are, if anything, perhaps a bit stronger, in particular in time period T+8, and they display the same relatively mixed pattern in time period T+9 that is present for relationships to first-term reenlistment rate.

#### Unauthorized Absence and Desertion Rates

Two variables were formed for each unit on unauthorized absences and desertions. First, rate of unauthorized absences was calculated by dividing the unit's total number of UA's for each time period by that unit's E1-E7 complement. Second, rate of desertion occurring in a given time period was similarly calculated. As described earlier in the report, these rates were standardized and relativized into six month periods which extend from about a year prior to the unit's Wave 1 NHRMS survey date to about three years following that survey wave. Tables 10A-10C present intercorrelations of UA rates and desertion rates among time



Table 10B  
Correlations between Standardized, Relativized Desertion Measures

VARIABLE	4403.DXSM3	4404.DXSM2	4405.DXSM1	4406.DXSO	4407.DXS1	4408.DXS2	4409.DXS3	4410.DXS4	4411.DXS5	4412.DXS6
4403.DXSM3	1.0000									
4404.DXSM2	.9259 (4)	1.0000								
4405.DXSM1	.7663 (4)	.4898 (26)	1.0000							
4406.DXSO	.7776 (4)	.8305 (26)	.6793 (65)	1.0000						
4407.DXS1	.6877 (4)	.7512 (26)	.5724 (65)	.7757 (107)	1.0000					
4408.DXS2	.3081 (4)	.5864 (26)	.5524 (65)	.6738 (107)	.7270 (141)	1.0000				
4409.DXS3	-0.	.4018 (22)	.5659 (61)	.5229 (103)	.5903 (137)	.6023 (137)	1.0000			
4410.DXS4	-0.	-0.	.6375 (39)	.7775 (81)	.6001 (115)	.7312 (115)	.6186 (115)	1.0000		
4411.DXS5	-0.	-0.	-0.	.6742 (42)	.5211 (76)	.6591 (76)	.5917 (76)	.6704 (76)	1.0000	
4412.DXS6	-0.	-0.	-0.	-0.	.2685 (34)	.5785 (34)	.4661 (34)	.3039 (34)	.6080 (34)	1.0000
	4403. DXSM3	4404. DXSM2	4405. DXSM1	4406. DXSO	4407. DXS1	4408. DXS2	4409. DXS3	4410. DXS4	4411. DXS5	4412. DXS6





periods. The data indicate that the relationships are relatively stable over time. Correlations are highest between contiguous time periods and range from .42 to .77. Correlations between more distant time periods are still, generally, well above .40. Correlations between UA rates and desertion rates are also consistently high for concurrent time periods, ranging from .33 to .74 and averaging .64.

Tables 11A-11B present correlations between UA and desertion rates, on the one hand, and NHRMS survey indexes on the other. Concerning unauthorized absence, the correlations between UA rates and survey indexes range from approximately -.07 to -.60, with most of the coefficients at a level of -.30 and higher. The relationship of the leads and lags in these correlations is interesting, showing strong correlations of Wave 1 NHRMS indexes to UA's in the following year to a year-and-a-half time period, and then again, to UA's in the period a year-and-a-half to two years following the Wave 1 survey.

#### Refresher Training (REFTRA)

Data on either full or interim REFTRA, matched with survey data, were available for a small number of units in the Pacific Fleet. Because REFTRA represents simulated battle conditions, these data are of high interest.

The match over time between the survey data and REFTRA is quite variable. REFTRA exercises often preceded both waves of survey data, or were ordered in some other manner

TABLE 11A  
Correlations Between Unexcused Absence Rates\*  
and Wave 1 HRMS Indexes

[illegible]

\* Unexcused Absence rates are for 3 six-month periods preceding the survey (UAM3, UAM2, UAM1), a concurrent period (UA0), and 6 periods following the survey (UA1, UA2, etc.)

TABLE 11A (Continued)

## Variable

4003. UAM3	-2798 (4)	-1896 (4)	-4113 (4)	-1621 (4)	.5952 (3)	-.0694 (4)	-.3024 (4)	-.2112 (4)	-.4663 (4)	-.6459 (4)	-.8594 (4)
4004. UAM2	-3338 (26)	-4267 (26)	-4880 (26)	-3784 (26)	-.1625 (21)	-.3965 (26)	-.4322 (26)	-.1734 (26)	-.4332 (26)	-.5324 (26)	-.5140 (26)
4005. UAM1	-4710 (65)	-5079 (65)	-4390 (65)	-4831 (65)	-.3748 (51)	-.4212 (65)	-.4147 (65)	-.2715 (65)	-.4287 (65)	-.4623 (65)	-.4124 (65)
4006. UAO	-3067 (106)	-5328 (106)	-4803 (106)	-5771 (106)	-.4805 (87)	-.4536 (106)	-.5085 (106)	-.1738 (106)	-.3254 (106)	-.5205 (106)	-.4115 (106)
4007. UA1	-4894 (140)	-5812 (140)	-5438 (140)	-5043 (140)	-.4100 (115)	-.4512 (140)	-.4505 (140)	-.3141 (140)	-.4062 (140)	-.4495 (140)	-.3935 (140)
4008. UA2	-5090 (140)	-5964 (140)	-5437 (140)	-5333 (140)	-.4614 (115)	-.4924 (140)	-.5037 (140)	-.3267 (140)	-.4483 (140)	-.4881 (140)	-.3624 (140)
4009. UA3	-4412 (136)	-5213 (136)	-4435 (136)	-4900 (136)	-.3968 (112)	-.4809 (136)	-.4664 (136)	-.3013 (136)	-.3860 (136)	-.4657 (136)	-.4062 (136)
4010. UA4	-2476 (114)	-2960 (114)	-2714 (114)	-2709 (114)	-.3587 (94)	-.2542 (114)	-.2653 (114)	-.2517 (114)	-.2231 (114)	-.2819 (114)	-.3275 (114)
4011. UA5	-4309 (75)	-5471 (75)	-5511 (75)	-5239 (75)	-.5184 (64)	-.4726 (75)	-.4791 (75)	-.4654 (75)	-.3749 (75)	-.4471 (75)	-.3615 (75)
4012. UA6	-4000 (34)	-4178 (34)	-4107 (34)	-4329 (34)	-.5166 (28)	-.2972 (34)	-.2559 (34)	-.1816 (34)	-.2166 (34)	-.1387 (34)	-.1707 (34)
14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL 26 PERSO	140.	141.	142.	143.	144.	145.	146.	147.	148.	149.	152.

TABLE 11B

## Correlations Between Desertion Rates\*

Wave 1 HRMS Indexes

VARIABLE	1	2	3	4	5	6	7	8	9	10	11	12	13
4103.DXM3	-.9609 (4)	-.6525 (4)	-.6029 (4)	.1351 (4)	-.7890 (4)	-.7159 (4)	-.7816 (4)	-.9200 (4)	-.9635 (4)	-.9176 (4)	-.8938 (4)	-.9482 (4)	
4104.DXM2	-.5162 (26)	-.5887 (26)	-.5392 (26)	-.4638 (26)	-.5468 (26)	-.4534 (26)	-.5494 (26)	-.4033 (26)	-.4315 (26)	-.4120 (26)	-.3101 (26)	-.4017 (26)	
4105.DXM1	-.4787 (65)	-.4590 (65)	-.4567 (65)	-.4547 (65)	-.4790 (65)	-.5279 (65)	-.5504 (65)	-.4873 (65)	-.4381 (65)	-.4960 (65)	-.3984 (65)	-.4959 (65)	
4106.DX0	-.4699 (106)	-.4434 (106)	-.4794 (106)	-.3976 (106)	-.5173 (106)	-.5841 (106)	-.6049 (106)	-.5175 (106)	-.5692 (106)	-.5680 (106)	-.5614 (106)	-.6228 (106)	
4107.DX1	-.3352 (140)	-.3072 (140)	-.3696 (140)	-.3538 (140)	-.3487 (140)	-.4297 (140)	-.4814 (140)	-.3784 (140)	-.3833 (140)	-.4162 (140)	-.3717 (140)	-.4512 (140)	
4108.DX2	-.3750 (140)	-.3574 (140)	-.4345 (140)	-.3932 (140)	-.4050 (140)	-.4364 (140)	-.4792 (140)	-.4262 (140)	-.4623 (140)	-.4672 (140)	-.4176 (140)	-.5132 (140)	
4109.DX3	-.3767 (136)	-.3349 (136)	-.4128 (136)	-.3732 (136)	-.3851 (136)	-.5168 (136)	-.5351 (136)	-.4391 (136)	-.4674 (136)	-.4852 (136)	-.4641 (136)	-.5319 (136)	
4110.DX4	-.3183 (114)	-.2528 (114)	-.3138 (114)	-.3125 (114)	-.3586 (114)	-.4501 (114)	-.4789 (114)	-.3469 (114)	-.4181 (114)	-.4278 (114)	-.5350 (114)	-.5500 (114)	
4111.DX5	-.3134 (75)	-.2530 (75)	-.3048 (75)	-.3291 (75)	-.3017 (75)	-.3711 (75)	-.3357 (75)	-.2400 (75)	-.2595 (75)	-.2940 (75)	-.4206 (75)	-.5026 (75)	
4112.DX6	-.1929 (34)	-.1168 (34)	-.1537 (34)	-.1705 (34)	-.1916 (34)	-.2063 (34)	-.1472 (34)	-.1327 (34)	-.1321 (34)	-.2039 (34)	-.3515 (34)	-.4374 (34)	
127.	128.	129.	130.	131.	132.	133.	134.	135.	136.	137.	138.	139.	
1 COMM	F 2 DEC	MA 3 MOTIVA	4 HUM	RE 5 FAIR-E	6 SUP	7 SUP	8 SUP	9 SUP	10 SUP	11 SUP	12 WKGRP	13 WKGRP	

\*Desertion rates are for 3 six-month periods preceding the survey (DXM3, DXM2, DXM1), a concurrent period (DX0), and 6 six-month periods following the survey (DX1, DX2, etc.)

TABLE 11B (Continued)

4103.DXM3	2254 (4)	-7593 (4)	-7368 (4)	-8826 (4)	-9998 (3)	-7412 (4)	-9208 (4)	2753 (4)	-0146 (4)	-9725 (4)	-9213 (4)
4104.DXM2	-4146 (26)	-4891 (26)	-4233 (26)	-4229 (26)	-2359 (21)	-5032 (26)	-4931 (26)	-1800 (26)	-5047 (26)	-5169 (26)	-5054 (26)
4105.DXM1	-4643 (65)	-5545 (65)	-5339 (65)	-5222 (65)	-3996 (51)	-4635 (65)	-5344 (65)	-3592 (65)	-5056 (65)	-5705 (65)	-4856 (65)
4106.DX0	-4840 (106)	-6237 (106)	-5769 (106)	-6522 (106)	-4867 (87)	-5716 (106)	-5860 (106)	-3304 (106)	-4968 (106)	-6191 (106)	-4351 (106)
4107.DX1	-4357 (140)	-5268 (140)	-5160 (140)	-4430 (140)	-3214 (115)	-4070 (140)	-4238 (140)	-3810 (140)	-4068 (140)	-4200 (140)	-3067 (140)
4108.DX2	-5406 (140)	-5975 (140)	-5707 (140)	-5226 (140)	-3914 (115)	-4435 (140)	-5125 (140)	-3956 (140)	-4643 (140)	-4600 (140)	-3259 (140)
4109.DX3	-5008 (136)	-5946 (136)	-5622 (136)	-5285 (136)	-3830 (112)	-4832 (136)	-4815 (136)	-3866 (136)	-4476 (136)	-4676 (136)	-3575 (136)
4110.DX4	-4443 (114)	-5167 (114)	-5079 (114)	-5099 (114)	-3506 (94)	-3958 (114)	-4025 (114)	-3835 (114)	-3322 (114)	-4470 (114)	-3101 (114)
4111.DX5	-4150 (75)	-4868 (75)	-4497 (75)	-4776 (75)	-4476 (64)	-3450 (75)	-3819 (75)	-4093 (75)	-3625 (75)	-3568 (75)	-3214 (75)
4112.DX6	-3366 (34)	-3241 (34)	-3482 (34)	-3883 (34)	-4497 (28)	-2130 (34)	-2014 (34)	-2127 (34)	-1706 (34)	-1835 (34)	-1687 (34)
	140.	141.	142.	143.	144.	145.	146.	147.	148.	149.	152.
	14 WKGRP	15 WKGRP	16 WKGRP	17 WKGRP	18 WKGRP	19 WKGRP	20 SATIS	21 LOWER	22 TRAIN	23 EQUAL	26 PERSO

that was less-than-desirable for this analysis.

Accordingly, cases were included in this analysis if either a full or interim REFTRA took place within the time period extending from one year before to one year after either of the waves of survey data. This allowed for the analysis of 27 units, 16 of which had full REFTRAs and 11 of which had interim REFTRAs. The correlations between the survey measures and weighted REFTRA scores are presented in Table 12.

These analyses show a strong relationship between a number of the HRMS indexes and interim REFTRA scores, but no real relationship between HRMS indexes and full REFTRA scores. This reverses the pattern reported by Mumford (1976)<sup>1</sup>. Nonetheless, from this limited sample, Refresher Training performance appears to vary quite closely with human resource management practices aboard ship.

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<sup>1</sup> Mumford, S. 1976. Human resource management and operational readiness as measured by Refresher Training on Navy ships. Navy Personnel Research and Development Center.

TABLE 12  
CORRELATIONS BETWEEN SURVEY MEASURES  
AND WEIGHTED REFTRA SCORES

Survey Measure	Interim REFTRA N=11	Full REFTRA N=16	Total N=27
127 Communication Flow	.3278	.2070	.2803
128 Decision-Making Practices	.5618	.1719	.2981
129 Motivational Conditions	.5968	-.0164	.1636
130 Human Resource Emphasis	.3313	.0205	.0971
131 Fair and Equitable Treatment	.4082	.0348	.1471
133 Supervisory Support	.2720	-.2552	-.0947
134 Sup Team Coordination	-.0202	-.0949	-.0876
135 Sup Team Emphasis	.4502	-.0835	.1378
136 Sup Goal Emphasis	.4378	.3264	.3301
137 Sup Work Facilitation	.6014	-.0749	.1684
138 Peer Support	.5012	.1036	.2098
139 Peer Team Coordination	.4413	.0114	.1473
140 Peer Team Emphasis	.4971	-.0625	.0533
141 Peer Goal Emphasis	.5112	-.0007	.2308
142 Peer Work Facilitation	.2322	-.0067	.1566
143 Peer Coordination	.4818	.0547	.2431
144 Work Group Readiness	.3423	.1117	.1723
145 Discipline	.4350	.2277	.2996
146 Satisfaction	.5823	-.0201	.1901
147 Lower Level Influence	.0196	-.0348	.0053
148 Training	.6908	-.0523	.1305
149 Equal Employment Opportunity	.4299	.0975	.1660



### Project Upgrade Percentages

To test possible organizational implications, or involvement, in the incidence of Upgrade cases, three Upgrade variables were constructed. First, the percentage of a unit's total complement of E-1's to E-7's who were discharged as part of the first Upgrade program was calculated. Second, the percentage discharged as part of the second Upgrade program was also calculated. Third, the percentage discharged as part of both Upgrade programs combined was calculated. An initial finding was that the Upgrade percentages for the first program correlated with those for the second Upgrade program .39. There is, therefore, some significant tendency for units which upgraded a higher percentage in the first Upgrade program also to have upgraded a higher percentage in the second Upgrade program.

Another finding is that there was no significant correlation of Upgrade percentage to the sheer size of the unit as measured by its N ( $r=.13$ ).

Tables 13 and 14 present the correlation of project Upgrade percentages to Wave 1 NHRMS data, and Project Upgrade percentages to wave 2 NHRMS data, respectively. The findings present an interesting pattern. First, all three upgrade percentage variables correlate more strongly with the first wave of NHRMS indexes than with indexes from the second NHRMS wave. Correlations to indexes in both NHRMS waves range from about  $-.20$  to  $-.53$  and average around  $-.27$ .

## Correlations Between Upgrade Percentages

and Wave 7 NHRMS Indexes

[illegible]

Table 14  
Correlations Between Upgrade Percentages  
and Wave 2 NHRMS Indexes

VARIABLE	1127.	1128.	1129.	1130.	1131.	1133.	1134.	1135.	1136.	1137.	1138.	1139.
9006. PU1%	-.2607 (171)	-.2114 (171)	-.2462 (171)	-.2263 (171)	-.2272 (163)	-.2615 (171)	-.2629 (171)	-.2493 (171)	-.2046 (171)	-.2339 (171)	-.3379 (170)	-.3582 (171)
9007. PU2%	-.3074 (171)	-.2776 (171)	-.3087 (171)	-.2551 (171)	-.2950 (163)	-.3537 (171)	-.3297 (171)	-.3298 (171)	-.4145 (171)	-.2930 (171)	-.4599 (170)	-.3744 (171)
9008. PUTOT%	-.3418 (171)	-.2950 (171)	-.3344 (171)	-.2893 (171)	-.3132 (163)	-.3714 (171)	-.3571 (171)	-.3494 (171)	-.3773 (171)	-.3174 (171)	-.4817 (170)	-.4394 (171)
1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TE 10 SUP G 11 SUP W 12 WKGRP 13 WKGRP	1127.	1128.	1129.	1130.	1131.	1133.	1134.	1135.	1136.	1137.	1138.	1139.
9006. PU1%	-.3506 (171)	-.2911 (171)	-.3554 (164)	-.3582 (164)	-.2200 (137)	-.2456 (164)	-.2599 (164)	-.2552 (164)	-.2695 (163)	-.3102 (163)	-.2990 (138)	-.1820 (163)
9007. PU2%	-.2856 (171)	-.2860 (171)	-.3297 (164)	-.4149 (164)	-.2576 (137)	-.3057 (164)	-.3194 (164)	-.2681 (164)	-.2411 (163)	-.3864 (163)	-.2122 (138)	-.2312 (163)
9008. PUTOT%	-.3792 (171)	-.3455 (171)	-.4050 (164)	-.4615 (164)	-.2886 (137)	-.3300 (164)	-.3467 (164)	-.3111 (164)	-.3013 (163)	-.4171 (163)	-.2985 (138)	-.2476 (163)
14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL DRUG&ALC 26 PERSO	1140.	1141.	1142.	1143.	1144.	1145.	1146.	1147.	1148.	1149.	1150.	1152.

Second, correlations to survey scores are consistently stronger for the percentages based on the second Upgrade program than for percentages based on the first Upgrade program. Taken in combination, these findings suggest that the strongest relationships are to be found with the maximum gap in time, in other words, from the first survey wave to the second Upgrade program, although all four sets are significant.

Another important observation is that the correlations are highest in relation to supervisory and workgroup relations NHRMS indexes, averaging about  $-.35$  for both waves of survey data. Especially high are relationships to indexes of supervisory and workgroup support, supervisory goal emphasis, workgroup team coordination and workgroup coordination. Correlations to these four NHRMS indexes ranged between  $-.37$  and  $-.52$ . That these measures, rather than Command Climate measures, relate especially strongly to Upgrade percentage, suggests that the organizational implication, causal or coincidental, involves the behavior of supervisors and other members of the workgroup to which the Upgrade case belonged.

Taken together these findings suggest that, indeed, an organizational connection exists to the incidence of Upgrade and that the organizational condition, whatever form it takes, exists over a substantial period of time, perhaps as long as three years.

### NHRMS Change Patterns

Since the sample of units had been selected with the idea in mind that the Human Resource Management (HRM) Program intervention activities would provide leverage for change, it was important in the present analysis to examine the extent to which this, in fact, held true. This present section of the report, therefore, looks at the overall pattern of change from Wave 1 to Wave 2 of NHRMS measurement, at a typology of unit change types which resulted, and at possible correlates or explanations of the resulting differences.

#### Overall HRM Change Pattern

Gain scores for NHRMS indexes were obtained by subtracting the Wave 2 (or post) unit mean from the Wave 1 (or pre) unit mean. Therefore, a negative score indicated improvement, while a positive score indicated deterioration. The overall change pattern is presented in Table 15. From these data, it can be observed that:

- . The range of gain scores is quite wide, from an improvement of nearly three-quarters of a scale point, to a deterioration of approximately that same amount.
- . The average, or across-the-board, gain score on any index is quite small, ranging only from -.04 to +.02.
- . The overall pattern, however, is one of improvement, and is significant by a Sign Test.

Table 15

NHRMS Unit Gain Scores  
(Wave 1 - Wave 2) N=139 Units

NHRMS Index	Maximum Unit Impro- vement	Maximum Unit Deteri- oration	Mean Gain Score	Gain Score S.D.
<u>Command Climate</u>				
Communication Flow	-.61	+.54	-.03	.21
Decision Making Practices	-1.14	+.73	-.01	.25
Motivation	-.69	+.61	-.04	.25
Human Resources Emphasis	-.65	+1.26	-.02	.25
Fair & Equitable Treatment	-.92	+.42	-.02	.22
<u>Supervisory Leadership</u>				
Supervisory Support	-.49	+.52	+.01	.19
Supervisory Team Coordination	-.43	+.55	-.01	.20
Supervisory Team Emphasis	-.75	+.48	-.03	.21
Supervisory Goal Emphasis	-.41	+.50	-.01	.15
Supervisory Work Facilitation	-.45	+.36	-.04	.17
<u>Work Group Behavior</u>				
Work Group Support	-1.02	+.40	+.01	.17
Work Group Team Coordination	-.72	+.48	-.01	.18
Work Group Team Emphasis	-.79	+1.02	-.03	.21
Work Group Goal Emphasis	-.60	+1.42	-.02	.21
Work Group Work Facilitation	-.46	+.47	-.01	.16
<u>Group Functioning &amp; Satisfaction</u>				
Work Group Coordination	-.63	+.66	-.01	.19
Work Group Readiness	-.56	+1.63	+.02	.24
Work Group Discipline	-.88	+1.63	-.02	.23
Satisfaction	-.47	+1.30	-.04	.20
<u>Other</u>				
Lower Level Influence	-1.46	+1.10	-.01	.24
Training	-.94	+1.08	-.04	.22
Equal Opportunity	-.55	+.51	-.02	.19
Personnel Orientation	-1.11	+.54	-.04	.23
<u>Summary Statistics</u>				
Mean index gain score	-.02			
Mean index gain score S.D.	.21			
Mean Maximum Improvement	-.71			
Mean Maximum Deterioration	+.78			
20 out of 23 index scores are negative (improvement)				
Sign test $p < .01$				

### A Typology of Change

To further explore these changes, unit gain score profiles on NHRMS indexes were submitted to a hierarchical cluster analysis program called HGROUP (Veldman, 1967). This program starts by considering each original unit, of those to be clustered, as a "cluster." These N clusters are then reduced in number by a series of step-decisions until all N objects have been classified into one or the other of two clusters. At each step, the number of clusters is reduced by one by combining some pair of clusters. The particular pair which will be combined at any step is decided by examining all of the available combinations and choosing the one which minimally increases the total within-clusters variance. This latter minimizing function utilizes the distance measure, D, which takes account of profile shape, level, and dispersion. A substantial increase in within-clusters variance, which HGROUP labels an error term, indicates that the previous number of clusters is probably optimal for the original set of units.

This analysis resulted in five sets of units which differed from one another markedly in form or type of change<sup>2</sup>:

Type 1 - Modest improvement: up to approximately 1/4 S. D. improvement. (41% of all units)

Type 2 - Modest deterioration: up to approximately 1/4 S. D. deterioration. (16% of all units)

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<sup>2</sup>Two other "types" containing only one unit each, were dropped from further consideration.

Type 3 - Mixed effects: up to approximately 1/4 S. D. deterioration in Command Climate, but up to approximately 1/4 S. D. improvement in supervisory leadership and work group relations. (13% of all units)

Type 5 - Substantial improvement: up to approximately one S. D. improvement. (14% of all units)

Type 6 - Substantial deterioration: up to approximately one S. D. deterioration. (14% of all units)

Although intervention activity information was available for only a fraction of all units, there were sufficient data to examine the possible connection of what had been undertaken in the Unit by HRM program specialists. Table 16 presents a global analysis of these results.

It is apparent from these results that part of the difference among change types may possibly be attributed to the intervention activities chosen. With one exception (Communication and Team Building Workshop), all of those activities whose pattern showed improvements outweighing deterioration by two-to-one or better were those with a command flavor. On the other hand, those which missed this mark were either local work-group-oriented activities, less frequently used activities, or those units for whom intervention data are missing. (It may reasonably be expected that the last-named group contains a high proportion of those units which did nothing at all.)

HRM Center or Detachment makes some difference as well; unit type makes some difference; Fleet does not make a substantial difference, as the data in Table 17 show.



Table 16

HRM Intervention Activity  
and Change Type

Intervention Strategy	Percentage of Units		Ratio of (1 & 5)/ (2 & 6)
	Types 1 & 5 (Improvement)	Types 2 & 6 (Deterioration)	
CAP (Command Action Plan) Workshop	71	7	10.04
Drug & Alcohol Workshop	50	10	5.00
Communication and Team Building Workshop	80	20	4.00
CRT (Command Retention Team) Workshop	63	19	3.33
Concepts Training Workshop	60	20	3.00
Survey Handback/Feedback	50	25	2.00
CTT (Command Training Team) Workshop	67	33	2.00
Random Effects	55	30	1.83
Other Strategies	48	29	1.67
Goal Setting and Performance Analysis Workshop	50	33	1.50
Missing Data	55	35	1.04
Decision-Making/Problem-Solving Workshop	29	29	1.00

Table 17

Center or Detachment	Percent of UIC's		
	Types 1 & 5 (Improvement)	Types 2 & 6 (Deterioration)	Ratio of 1 & 5/2 & 6
<u>Atlantic Fleet</u>			
A	59	32	1.84
B	63	31	2.03
C	29	53	.55
D	73	18	4.06
Fleet Total	56	32	1.75
<u>Pacific Fleet</u>			
A	46	48	.96
B	50	50	1.00
C	70	10	7.00
D	100	0	
E	57	14	4.07
F	64	18	3.56
Fleet Total	57	28	2.04
<u>Unit Type</u>			
Sub-surface	70	25	2.80
Air	56	31	1.81
Surface	54	32	1.69
Shore	36	25	1.44

Table 18 presents mean gain scores by Center or Detachment. Once again, a negative gain score reflects improvement, whereas a positive gain score indicates deterioration. In examining these changes, a criterion of one-quarter standard deviation on Wave 1 overall NHRMS measures is employed to distinguish meaningful improvement or deterioration from change which likely has little meaning. The basis for this is past experience in similar civilian change or development efforts, in which an improvement of one-quarter standard deviation or more in survey measures has been associated with substantial subsequent performance improvement. (Bowers, 1976.)

The pattern presented is one in which 68 of the 230 measures (30 percent) show substantial improvement, while only 14 (6 percent) show substantial deterioration. Five of the Centers and Detachments (three in the Pacific Fleet; two in the Atlantic Fleet) show prevailing patterns of improvement in the units with which they worked. Three of the Centers and Detachments (two in the Pacific Fleet; one in the Atlantic Fleet) show prevailing patterns of deterioration in the units with which they worked. An analysis, whose results are not reported here, showed no clear pattern of intervention strategy's impact by Center and Detachment, probably because of the relatively small numbers of cases at this level of analysis.

Table 18  
Mean Gain Scores  
by Center or Detachment

VARIABLE	1/4 S.D.	PACIFIC FLEET							ATLANTIC FLEET						
		A	B	C	D	E	F	A	B	C	D	A	B	C	D
Communication Flow	.07	.04	.01	.06	.27*	.09*	.06	.05	.05	.08*	.14*	.05	.05	.08*	.14*
Decision-Making Practices	.08	.05	.05	.04	.26*	.02	.03	.10*	.03	.13*	.04	.10*	.03	.13*	.04
Motivational Conditions	.09	.04	.02	.04	.21*	.07	.04	.09*	.06	.01	.14*	.09*	.06	.01	.14*
Human Resources Emphasis	.08	.08	.01	.00	.23*	.10*	.00	.08*	.06	.06	.07	.08*	.06	.06	.07
Fair and Equitable Treatment	.07	.03	.05	.07*	.10*	.20*	.02	.05	.02	.07*	.09*	.05	.02	.07*	.09*
Supervisory Support	.07	.04	.02	.14*	.08*	.10*	.07*	.02	.05	.03	.04	.02	.05	.03	.04
Supervisory Team Coordination	.08	.04	.05	.15*	.11*	.14*	.06	.01	.05	.03	.04	.01	.05	.03	.04
Supervisory Team Emphasis	.06	.03	.03	.15*	.14*	.28*	.01	.04	.05	.00	.01	.04	.05	.00	.01
Supervisory Goal Emphasis	.05	.04	.01	.04	.00	.19*	.01	.02	.08*	.01	.05*	.02	.08*	.01	.05*
Supervisory Work Facilitation	.06	.01	.05	.12*	.03	.14*	.02	.08*	.01	.03	.04	.08*	.01	.03	.04
Peer Support	.05	.00	.07*	.08*	.04	.07*	.02	.04	.02	.07*	.03	.04	.02	.07*	.03
Peer Team Coordination	.06	.02	.08*	.05	.06*	.14*	.01	.02	.04	.08*	.04	.02	.04	.08*	.04
Peer Team Emphasis	.06	.01	.06*	.07*	.06*	.26*	.04	.00	.00	.00	.06*	.00	.00	.00	.06*
Peer Goal Emphasis	.07	.02	.04	.02	.01	.20*	.05	.06	.01	.03	.05	.06	.01	.03	.05
Peer Work Facilitation	.06	.03	.06*	.05	.04	.17*	.06*	.04	.04	.00	.02	.04	.04	.00	.02
Peer Coordination	.06	.00	.08*	.08*	.08*	.17*	.01	.03	.01	.05	.06*	.03	.01	.05	.06*
Work Group Readiness	.08	.02	.04	.08*	.06	.14*	.01	.12*	.03	.06	.08*	.12*	.03	.06	.08*
Discipline	.09	.02	.04	.08	.10*	.12*	.01	.04	.06	.04	.03	.04	.06	.04	.03
Satisfaction	.08	.01	.01	.05	.22*	.15*	.05	.03	.08*	.03	.06	.03	.08*	.03	.06
Lower Level Influence	.06	.01	.04	.08*	.13*	.15*	.04	.08*	.04	.03	.04	.08*	.04	.03	.04
Training	.07	.02	.03	.04	.17*	.25*	.09*	.05	.04	.02	.04	.05	.04	.02	.04
Equal Employment Opportunity	.08	.06	.01	.09*	.23*	.03	.04	.04	.06	.08*	.09*	.04	.06	.08*	.09*
Personnel Orientation	.08	.01	.00	.09*	.08*	.13*	.09*	.07	.08*	.0	.08*	.07	.08*	.0	.08*

### Change Type and Project Upgrade Percentages

In light of the fact that there had resulted significant correlations between prior NHRMS indexes and subsequent Project Upgrade percentages, it seemed appropriate to examine the connection, if any, between NHRMS gain scores and subsequent Upgrade percentages. For the sample as a whole, gain scores do, indeed, correlate with Project Upgrade percentages, such that the more the Unit improved its organizational functioning, the lower the subsequent Upgrade percentage. Table 19 presents these results.

A further question arose once one considered the distinctly different change types identified in the previous section. Specifically, it was the question of whether gain scores correlated with Upgrade percentages more or less uniformly across change types. Indeed, they do not, as the data in Table 20 indicate. These findings can be described as follows:

- . Type 1 (Modest Improvement) - Very high negative correlations between supervisory leadership, peer relations, and outcome measures changes on the one hand, and Project Upgrade percentage on the other. (The more they improved the higher the subsequent Upgrade percentage).
- . Type 2 (Modest Deterioration) - Only one significant correlation between survey change measures and Project Upgrade percentage.
- . Type 3 (Mixed Effects) - High negative correlations between supervisory leadership and peer relations on the one hand, and subsequent Upgrade percentage on the other. (The more they improved, the higher the subsequent Upgrade percentage).

Table 19  
Correlations Between Upgrade Percentages  
and NHRMS Overall Gain Scores

VARIABLE	1400 (139)	.0811 (139)	.1179 (139)	.0952 (139)	-.0423 (134)	-.0013 (139)	.0074 (139)	.0881 (139)	-.0429 (139)	.0224 (139)	.0055 (138)	.0402 (139)
9006 .PU1%												
9007 .PU2%	.1172 (139)	.0636 (139)	.1210 (139)	.1301 (139)	-.1302 (134)	-.0084 (139)	.0276 (139)	.0926 (139)	.0417 (139)	-.0767 (139)	-.0481 (138)	-.1314 (139)
9008 .PUTOT%	.1541 (139)	.0865 (139)	.1444 (139)	.1377 (139)	-.1077 (134)	-.0062 (139)	.0221 (139)	.1093 (139)	.0033 (139)	-.0375 (139)	-.0283 (138)	-.0632 (139)
COMM F 1 DEC MA 2 MOTIVA 3 HUM RE 4 FAIR E 5 SUP SU 7 SUP TE 8 SUP TE 9 SUP G 10 SUP W 11 WKGRP 12 WKGRP 13	2127 (139)	2128 (139)	2129 (139)	2130 (139)	2131 (134)	2133 (139)	2134 (139)	2135 (139)	2136 (139)	2137 (139)	2138 (138)	2139 (139)
9006 .PU1%	.1363 (139)	.0385 (139)	.1807 (135)	.0343 (135)	-.0601 (108)	-.0482 (135)	.0115 (135)	.1797 (135)	.0081 (134)	.0978 (134)	.0714 (68)	-.0934 (134)
9007 .PU2%	.0744 (139)	-.0730 (139)	.1668 (135)	-.1225 (135)	-.2179 (108)	-.1826 (135)	.0242 (135)	.3163 (135)	.0438 (134)	.0768 (134)	-.2027 (68)	-.0019 (134)
9008 .PUTOT%	.1242 (139)	-.0262 (139)	.2033 (135)	-.0630 (135)	-.1758 (108)	-.1453 (135)	.0219 (135)	.3013 (135)	.0351 (134)	.1012 (134)	-.0912 (68)	-.0495 (134)
WKGRP 14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 SATIS 20 LOWER 21 TRAIN 22 EQUAL 23 DRUGBALT 24 DRUGBALT 25 DRUGBALT 26	2140 (139)	2141 (139)	2142 (135)	2143 (135)	2144 (108)	2145 (135)	2146 (135)	2147 (135)	2148 (134)	2149 (134)	2150 (68)	2152 (134)

Table 20A

Correlations Between Upgrade Percentages and HRMS Indexes by Change Type

Correlations Between Upgrade Percentages and HRMS Indexes by Change Type												
Change Type 1												
VARIABLE												
9006. PU1%	- .1964 (55)	- .1011 (55)	- .1843 (55)	- .2199 (55)	- .2229 (55)	- .3091 (55)	- .3107 (55)	- .2647 (55)	- .1989 (55)	- .2750 (55)	- .3356 (55)	- .4517 (55)
	- .3085 (55)	- .2761 (55)	- .3167 (55)	- .3444 (55)	- .3551 (55)	- .3992 (55)	- .3607 (55)	- .2809 (55)	- .2580 (55)	- .3139 (55)	- .5500 (55)	- .5768 (55)
	- .3087 (55)	- .2361 (55)	- .3076 (55)	- .3450 (55)	- .3537 (55)	- .4291 (55)	- .4046 (55)	- .3274 (55)	- .2769 (55)	- .3546 (55)	- .5425 (55)	- .6228 (55)
127. 1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP IE 10 SUP G 11 SUP W 12 WKGRP 13 WKGRP		128. (55)	129. (55)	130. (55)	131. (55)	133. (55)	134. (55)	135. (55)	136. (55)	137. (55)	138. (55)	139. (55)
9006. PU1%	- .3113 (55)	- .3540 (55)	- .3949 (55)	- .4008 (55)	- .3210 (47)	- .2584 (55)	- .2555 (55)	- .2005 (55)	- .3030 (55)	- .2662 (55)	- .1176 (32)	- .2471 (55)
	- .4927 (55)	- .4872 (55)	- .5064 (55)	- .4858 (55)	- .4623 (47)	- .3571 (55)	- .4179 (55)	- .3910 (55)	- .3220 (55)	- .4436 (55)	- .2123 (32)	- .3823 (55)
	- .4918 (55)	- .5112 (55)	- .5459 (55)	- .5355 (55)	- .4797 (47)	- .3741 (55)	- .4126 (55)	- .3652 (55)	- .3751 (55)	- .4352 (55)	- .2063 (32)	- .3845 (55)
140. WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL DRUGBALT 26 PERSO		141. (55)	142. (55)	143. (55)	144. (55)	145. (55)	146. (55)	147. (55)	148. (55)	149. (55)	150. (55)	152. (55)

## Change Type 2

VARIABLE		1	2	3	4	5	6	7	8	9	10	11	12	13
		COMM	DEC	MOTIVA	HUM	FAIR-E	SUP	SU	TE	SUP	TE	SUP	G	W
9006	PU1%	-.1837 (22)	-.2255 (22)	-.1303 (22)	-.2617 (22)	-.1792 (22)	-.0686 (22)	-.1565 (22)	-.2394 (22)	-.2425 (22)	-.2043 (22)	-.2444 (22)	-.2557 (22)	
9007	PU2%	-.0240 (22)	-.0118 (22)	.1278 (22)	-.0168 (22)	-.0250 (22)	-.0398 (22)	-.0556 (22)	-.0367 (22)	-.0247 (22)	-.1369 (22)	-.1435 (22)	-.1219 (22)	
9008	POTOT%	-.1009 (22)	-.1129 (22)	.0189 (22)	-.1330 (22)	-.0995 (22)	-.0569 (22)	-.1080 (22)	-.1349 (22)	-.1289 (22)	-.1811 (22)	-.2041 (22)	-.1958 (22)	
1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TE 10 SUP G 11 SUP W 12 WKGRP 13 WKGRP		127	128	129	130	131	133	134	135	136	137	138	139	
9006	PU1%	-.3315 (22)	-.3752 (22)	-.3378 (22)	-.2830 (22)	-.6831 (16)	-.2782 (22)	-.2405 (22)	-.3278 (22)	-.3871 (22)	-.2076 (22)	-.3549 (15)	-.3409 (22)	
9007	PU2%	-.0896 (22)	-.1837 (22)	-.1806 (22)	-.2029 (22)	-.4638 (16)	-.2292 (22)	-.0518 (22)	-.0837 (22)	-.2161 (22)	-.0677 (22)	-.0497 (15)	-.2567 (22)	
9008	POTOT%	-.2111 (22)	-.2904 (22)	-.2709 (22)	-.2592 (22)	-.6058 (16)	-.2734 (22)	-.1449 (22)	-.2057 (22)	-.3161 (22)	-.1394 (22)	-.1993 (15)	-.3199 (22)	
14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL DRUGSALC 26 PERSON		140	141	142	143	144	145	146	147	148	149	150	152	

Table 20A (page 2)

## Change Type 3

## VARIABLE

9006.PU1%	-.3950 (17)	-.4155 (17)	-.3393 (17)	-.3058 (17)	-.2032 (17)	-.3228 (17)	-.3509 (17)	-.2982 (17)	-.3871 (17)	-.2605 (17)	-.4005 (17)	-.4363 (17)
9007.PU2%	-.2044 (17)	-.1652 (17)	-.1234 (17)	-.1126 (17)	-.1849 (17)	-.5192 (17)	-.4470 (17)	-.2336 (17)	-.2710 (17)	-.2309 (17)	-.3822 (17)	-.3805 (17)
9008.PUTOT%	-.3719 (17)	-.3498 (17)	-.2761 (17)	-.2500 (17)	-.2576 (17)	-.5965 (17)	-.5509 (17)	-.3466 (17)	-.4231 (17)	-.3251 (17)	-.5224 (17)	-.5393 (17)
1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TE 10 SUP TE 11 SUP W 12 WKGRP 13 WKGRP	127. 128.	128. 129.	129. 130.	130. 131.	131. 132.	133. 134.	134. 135.	135. 136.	136. 137.	137. 138.	138. 139.	139. 140.
9006.PU1%	-.3021 (17)	-.3413 (17)	-.3221 (17)	-.3625 (17)	-.2929 (12)	-.3303 (17)	-.3314 (17)	-.3302 (17)	-.1666 (17)	-.4212 (17)	-.4853 (9)	-.0628 (17)
9007.PU2%	-.1688 (17)	-.1773 (17)	-.1732 (17)	-.2046 (17)	-.1460 (12)	-.5864 (17)	-.0212 (17)	-.0646 (17)	-.1796 (17)	-.3828 (17)	-.6711 (9)	-.3974 (17)
9008.PUTOT%	-.2947 (17)	-.3219 (17)	-.3087 (17)	-.3554 (17)	-.0598 (12)	-.6561 (17)	-.1519 (17)	-.2226 (17)	-.0640 (17)	-.5335 (17)	-.6552 (9)	-.3623 (17)
14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL DRUG&ALC 26 PERSONO	140. 141.	141. 142.	142. 143.	143. 144.	144. 145.	145. 146.	146. 147.	147. 148.	148. 149.	149. 150.	150. 151.	152. 153.

## Change Type 5

## VARIABLE

9006.PU1%	.0590 (19)	.0256 (19)	.1222 (19)	.0965 (19)	.0126 (19)	.0093 (19)	.0705 (19)	.3646 (19)	.2304 (19)	.1976 (19)	-.1065 (19)	.0216 (19)
9007.PU2%	-.0408 (19)	-.1353 (19)	.0698 (19)	-.0832 (19)	-.0296 (19)	.0065 (19)	-.0715 (19)	.1374 (19)	-.1024 (19)	-.1056 (19)	-.1472 (19)	-.1192 (19)
9008.PUTOT%	.0293 (19)	-.0461 (19)	.1380 (19)	.0397 (19)	-.0042 (19)	.0111 (19)	.0236 (19)	.3762 (19)	.1430 (19)	.1137 (19)	-.1635 (19)	-.0414 (19)
1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TE 10 SUP TE 11 SUP W 12 WKGRP 13 WKGRP	127. 128.	128. 129.	129. 130.	130. 131.	131. 132.	133. 134.	134. 135.	135. 136.	136. 137.	137. 138.	138. 139.	139. 140.
9006.PU1%	.1090 (19)	-.1007 (19)	.0802 (19)	-.0162 (19)	-.3157 (17)	-.1208 (19)	.0545 (19)	.0018 (19)	.1336 (19)	-.1772 (19)	.1485 (15)	-.2224 (19)
9007.PU2%	.0389 (19)	-.0712 (19)	-.1164 (19)	-.0910 (19)	-.3066 (17)	-.1037 (19)	.0247 (19)	.0422 (19)	.1302 (19)	-.2045 (19)	.2373 (15)	-.2401 (19)
9008.PUTOT%	.1114 (19)	-.1205 (19)	.0093 (19)	-.0592 (19)	-.4360 (17)	-.1537 (19)	.0583 (19)	.0227 (19)	.1778 (19)	-.2518 (19)	.2615 (15)	-.3077 (19)
14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL DRUG&ALC 26 PERSONO	140. 141.	141. 142.	142. 143.	143. 144.	144. 145.	145. 146.	146. 147.	147. 148.	148. 149.	149. 150.	150. 151.	152. 153.



Change Type 6

Table 20A (page 3)

VARIABLE														
9006. PU1%	-3581 (19)	-3784 (19)	-4136 (19)	-4000 (19)	-4223 (19)	-3816 (19)	-4765 (19)	-4564 (19)	-4272 (19)	-4361 (19)	-4898 (19)	-4707 (19)		
9007. PU2%	-5264 (19)	-4336 (19)	-6086 (19)	-5735 (19)	-5273 (19)	-7775 (19)	-7312 (19)	-5421 (19)	-5872 (19)	-6689 (19)	-6759 (19)	-5955 (19)		
9008. PUTOT%	-4951 (19)	-4579 (19)	-5722 (19)	-5453 (19)	-5341 (19)	-6428 (19)	-6751 (19)	-5625 (19)	-5689 (19)	-6178 (19)	-6537 (19)	-5995 (19)		
127. 128. 129. 130. 131. 132. 133. 134. 135. 136. 137. 138. 139.														
1 COMM F 2 DEC MA 3 MOTIVA 4 HUM RE 5 FAIR-E 7 SUP SU 8 SUP TE 9 SUP TO 10 SUP G 11 SUP W 12 WKGRP 13 WKGRP														
9006. PU1%	-3193 (19)	-3049 (19)	-3786 (19)	-4312 (19)	-2794 (16)	-3355 (19)	-4800 (19)	-1934 (19)	-3696 (19)	-4713 (19)	-2691 (11)	-4704 (19)		
9007. PU2%	-4713 (19)	-6015 (19)	-5546 (19)	-5354 (19)	-3595 (16)	-6727 (19)	-5970 (19)	-5140 (19)	-4320 (19)	-7127 (19)	-5328 (11)	-4611 (19)		
9008. PUTOT%	-4425 (19)	-5031 (19)	-5224 (19)	-5438 (19)	-3555 (16)	-5594 (19)	-6059 (19)	-3896 (19)	-4518 (19)	-6622 (19)	-4479 (11)	-5278 (19)		
140. 141. 142. 143. 144. 145. 146. 147. 148. 149. 150. 151. 152.														
14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 WKGRP 20 SATIS 21 LOWER 22 TRAIN 23 EQUAL DRUG&ALC 26 PERSO														



Table 208 (page 2)

## Change Type 3

## VARIABLE

9006 PU1%	- .1438 (17)	- .2079 (17)	- .2017 (17)	- .2113 (17)	.1879 (17)	.0071 (17)	.0215 (17)	-.0469 (17)	-.4780 (17)	-.2764 (17)	.1431 (17)	.0792 (17)
9007 PU2%	- .2838 (17)	- .2624 (17)	- .4612 (17)	- .2357 (17)	- .2127 (17)	- .1261 (17)	-.0435 (17)	.0982 (17)	-.0033 (17)	- .4298 (17)	.4991 (17)	.0339 (17)
9008 PUTOT%	- .3101 (17)	- .3244 (17)	- .4864 (17)	- .3039 (17)	- .0806 (17)	- .1011 (17)	-.0252 (17)	.0575 (17)	-.2472 (17)	- .4985 (17)	.4879 (17)	.0686 (17)
2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139
COMM F 1 DEC	MA 2	MOTIVA 3	HUM RE 4	FAIR E 5	SUP SU 7	SUP TE 8	SUP TE 9	SUP G 10	SUP W 11	WKGRP 12	WKGRP 13	
9006 PU1%	.3243 (17)	.1274 (17)	.1692 (17)	.0471 (17)	-.0587 (11)	.5879 (17)	.1289 (17)	.0591 (17)	.0882 (17)	-.1073 (17)	.1393 (5)	.0070 (17)
9007 PU2%	.1936 (17)	.0537 (17)	.1394 (17)	.0205 (17)	.4372 (11)	-.2446 (17)	.0536 (17)	-.0645 (17)	.1158 (17)	-.1554 (17)	-.1948 (5)	-.4315 (17)
9008 PUTOT%	.3267 (17)	.1098 (17)	.2024 (17)	.0411 (17)	.3595 (11)	.0976 (17)	.1104 (17)	-.0233 (17)	.1414 (17)	-.1840 (17)	-.0124 (5)	-.3548 (17)
2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152
WKGRP 14	WKGRP 15	WKGRP 16	WKGRP 17	WKGRP 18	WKGRP 19	SATIS 20	LOWER 21	TRAIN 22	EQUAL 23	DRUG&ALC	PERSO 26	

## Change Type 5

9006 PU1%	- .0513 (19)	- .1687 (19)	.2231 (19)	.1527 (19)	.0584 (19)	.2155 (19)	.3298 (19)	.6795 (19)	.0818 (19)	.3709 (19)	-.0196 (19)	.3150 (19)
9007 PU2%	.3159 (19)	.2736 (19)	.2764 (19)	.2999 (19)	.4391 (19)	.2313 (19)	-.0250 (19)	.2646 (19)	.0589 (19)	-.2272 (19)	-.0633 (19)	.0593 (19)
9008 PUTOT%	.1149 (19)	-.0053 (19)	.3264 (19)	.2788 (19)	.2691 (19)	.2975 (19)	.2655 (19)	.7053 (19)	.0984 (19)	.1990 (19)	-.0482 (19)	.2952 (19)
2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139
COMM F 1 DEC	MA 2	MOTIVA 3	HUM RE 4	FAIR E 5	SUP SU 7	SUP TE 8	SUP TE 9	SUP G 10	SUP W 11	WKGRP 12	WKGRP 13	
9006 PU1%	.3477 (19)	-.0374 (19)	.3732 (19)	.1752 (19)	.0127 (17)	-.2127 (19)	-.0496 (19)	.1127 (19)	.0882 (19)	-.2650 (19)	-.1393 (11)	-.3382 (19)
9007 PU2%	.2068 (19)	.1373 (19)	.1317 (19)	.2578 (19)	.1668 (17)	.2653 (19)	.3799 (19)	-.0072 (19)	.1692 (19)	.2164 (19)	.0374 (11)	.3216 (19)
9008 PUTOT%	.3966 (19)	.0372 (19)	.3805 (19)	.2767 (19)	.0939 (17)	-.0465 (19)	.1484 (19)	.0914 (19)	.1591 (19)	-.1151 (19)	-.1015 (11)	-.1241 (19)
2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152
WKGRP 14	WKGRP 15	WKGRP 16	WKGRP 17	WKGRP 18	WKGRP 19	SATIS 20	LOWER 21	TRAIN 22	EQUAL 23	DRUG&ALC	PERSO 26	

Table 20B (page 3)

## Change Type 6

## VARIABLE

2000S FU1%	.4303 (19)	-.0837 (19)	.2881 (19)	.1285 (19)	-.1181 (19)	-.0355 (19)	-.1674 (19)	-.1171 (19)	-.2951 (19)	-.0838 (19)	.0615 (19)	.1854 (19)
2000S FU2%	.2931 (19)	-.1204 (19)	-.0815 (19)	-.2819 (19)	-.2060 (19)	-.2377 (19)	.0390 (19)	.1000 (19)	.1353 (19)	-.0643 (19)	-.1595 (19)	.1653 (19)
2000S PUTOT%	.4144 (19)	-.1143 (19)	.1298 (19)	-.0727 (19)	-.1806 (19)	-.1478 (19)	-.0798 (19)	-.0171 (19)	-.1053 (19)	-.0846 (19)	-.0479 (19)	.0234 (19)
2127. COMM F 1 DEC MA 2 MOTIVA 3 HUM RE 4 FAIR E 5 SUP SU 7 SUP TE 8 SUP TE 9 SUP G 10 SUP W 11 WKGRP 12 WKGRP 13	.2127 (19)	.2128 (19)	.2129 (19)	.2130 (19)	.2131 (19)	.2133 (19)	.2134 (19)	.2135 (19)	.2136 (19)	.2137 (19)	.2138 (19)	.2139 (19)
2000S FU1%	.4713 (19)	.3583 (19)	.5816 (19)	.2879 (19)	.1344 (15)	.0692 (19)	-.0307 (19)	.4856 (19)	.1795 (19)	.0038 (19)	.2077 (10)	-.1650 (19)
2000S FU2%	.0371 (19)	-.0265 (19)	.2863 (19)	.1450 (19)	-.1478 (15)	-.2357 (19)	.0610 (19)	.3311 (19)	.2530 (19)	-.0404 (19)	.0490 (10)	-.2292 (19)
2000S PUTOT%	.3028 (19)	.2012 (19)	.5017 (19)	.2500 (19)	.0021 (15)	-.0838 (19)	.0140 (19)	.4678 (19)	.2424 (19)	-.0192 (19)	.1512 (10)	-.2210 (19)
2140. WKGRP 14 WKGRP 15 WKGRP 16 WKGRP 17 WKGRP 18 WKGRP 19 SATIS 20 LOWER 21 TRAIN 22 EQUAL 23 DRUGALC FERSD 26	.2140 (19)	.2141 (19)	.2142 (19)	.2143 (19)	.2144 (19)	.2145 (19)	.2146 (19)	.2147 (19)	.2148 (19)	.2149 (19)	.2150 (19)	.2152 (19)

- . Type 5 (Substantial Improvement) - Almost no correlation between survey change scores and subsequent Upgrade percentage.
- . Type 6 (Substantial Deterioration - High negative correlation between almost all survey change scores on the one hand and subsequent Upgrade percentage on the other. (The less they deteriorated, the higher the subsequent Upgrade percentage.)

One final finding concerning these change types and Upgrade percentage is worth noting: there was no significant difference among change types in the overall percentage of Upgrade cases.

### SUMMARY

This is the first report of findings from a research effort comprising two separate purposes:

- . to develop a system of current-value human resources accounting with Navy applicability
- . to examine the causes and consequences of Project Upgrade, a Navy program for discharging under performers.

The first of these purposes involved using measures of organizational management practices to forecast and estimate the value of changes in unit performance. The second involved testing the comparative importance of individual (personal unsuitability) versus organizational causes of under-performance and Upgrade.

A sample of 174 Navy units, drawn largely from and found to be representative of the fleet, was selected. Each unit had at least two waves of Navy Human Resource Management Survey (NHRMS) data available on or after July 1, 1978. Data about the HRM Program activities--workshops and interventions--were added as well, to provide some added control on the amount and nature of change.

To these two bodies of data unit performance measures were added. Reenlistment rates, unauthorized absence and desertion rates, non-judicial punishment rates, and readiness (FORSTAT) ratings were obtained for the sample for periods, varying somewhat in length by measure, from July 1978 through September 1982. These measures were then standardized (converted to standard scores within the calendar period, to eliminate seasonal effects) and

relativized (to place each unit's performance periods in a common position from the first wave of NHRMS data.)

Refresher training (REFTRA) data were also available for a small sub-sample. Upgrade incidence percentages for Upgrade 1 (July-August 1981), Upgrade 2 (February-March 1982) and Total Upgrade (1 and 2 combined) were calculated and added as well.

This present report presents the initial findings of both aspects of the effort. Some of those findings establish the basic properties of the data sets:

- . NHRMS data appear to be reliable, as they have proved to be in previous studies.
- . Performance measures analyzed as of the time of this report appear to be reasonably reliable over time.
- . Upgrade 1 rates are modestly, but significantly, correlated with Upgrade 2 rates.
- . HRM Program interventions appear to have produced sufficient varied change to provide the leverage necessary for a test of current value human resources accounting methodology.

The substantive findings are, in some instances reassuring to the purposes of the effort:

- . NHRMS measures predict reenlistment and UA/Desertion rates with much the same "two-humped" pattern of relationship (one concurrent, the other future-predictive) found in earlier studies.
- . NHRMS measures correlate with interim REFTRA scores.
- . Wave 1 NHRMS indexes correlate significantly with Wave 2 NHRMS indexes.

Other findings appear to be more surprising:

- . Units can be differentiated into five clearly distinct change "types," ranging from substantial improvement through modest improvement, and modest deterioration to substantial deterioration, with one category or type having mixed effects.
- . By far the largest type in numbers of units is that of modest improvement.
- . Upgrade percentage is strongly correlated with prior NHRMS indexes, with the strongest relationships being those representing the longest time gap, that is, NHRMS wave 1 to Upgrade 2.
- . Upgrade percentage is correlated with NHRMS gain score across-the-board, such that, the more the unit improved its functioning, the lower its subsequent Upgrade percentage.
- . Upgrade percentage correlates with NHRMS gain score differentially by change type, however, in what appears to be a complex pattern.

In remaining analyses and reports, the current value human resources accounting aspect of the research will calculate the relationship of NHRMS indexes to non-judicial punishment and readiness measures, generate multivariate predictions by time period, and calculate the value of assessed impact.

The Upgrade aspect will involve the analysis of case study interview data, collected in a sub-set of the units, in an effort to distinguish possible individual and organizational causes of under-performance. These will then be analyzed within the framework of the rather surprising long-term tie between management practices (as much as two or three years earlier) and Upgrade incidence two to three years later.



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